



COMPANY PROFILE TO

SPS SECURITY (Formely) SHALOM

MOMBASA BRANCH

BAMBURI CEMENT

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HOTLINE

0772 241 027, 0412 241 000, 0772 241 029



OUR REF: SPS/M/MKT/0045
TO
MANAGEMENT

DATE 10.10.2023

MOMBASA

Dear Sir/

QUOTATION FOR SECURITY SERVICES

We have great pleasure to introduce the security and facility services of our organization. You would definitely agree with us that the concept of security and facility services now a days is not merely a status symbol, but the significance of the vital role it plays either to protect the valuables or to maintain the confidentiality of the business security of an organization of repute needs no further elaboration. SPS Security & is one of the foremost professionally and managed organization operating Security services most effectively and efficiently.

We are licenced company **PSRA/SSCL/19/Y5** with trained and experienced security staff, Ex-Servicemen, Armed Guard, Security Officers, trained Housekeeping boys and supervisors at our peril without bothering you on statutory obligations pertaining to and successfully shoulder the responsibility of protecting and maintaining the premises. SPS is a member with good standing of PROSAK a professional body.

We assure you that we give full Justification to the “**Confidence and Trust**” we are extended by our principles **Shalom** means to do the job constantly with peaceful perfection.)

Our objective is to provide a team of well-trained, disciplined and hardworking personnel so as to relieve our clients from all worries relevant to safety, security and facility management. We provide Industrial, Functional, Residential and Special Security Squads Security Services, Maintenance Jobs, Schools hospitals, Private Investigation, Fire Safety Management & ATM Guarding integrated case management services.

We consistently conduct random checks on our staff. If required, we submit security reports, our staff maintain touch with the clients regularly. Moreover we are available on call 24X7..

Yours Faithfully,
SPS SECURITY

G.K Kiplagat Yegon
TEAM LEADER

HOTLINE

INTRODUCTION

SPS Security (formely Shalom) is now operating as merger of the following companies Shalom SPS Company Ltd ;This comprises of Seamate, Shalom, Perfect Scan forming SPS. We are licensed by Private Security Regulatory Authority **PSRA/SSCL/19/Y5**, bonded, and fully insured against all types of risks.

SPS Security is a leading security service organization in North Rift which operates responsibly drawing upon its vast experience, expertise and human resources while providing maximum level of security for your business, staff, clients and valuables. It is of fundamental importance that the relationships built throughout the company's dealings are based on trust. Furthermore, the company strives to methodically and systematically invest in top quality, state-of-the-art technology as well as to apply all relevant standards and specifications, in order to fully meet the needs and expectations of its customers.

On behalf of SPS, we humbly introduce our services as under.

The partners of SPS security possesses over 20 years' experience in security, investigations, and the protection services in the field. Our management staffs, including the top management, has prior working experience with the reputable security agencies and numerous state and local law enforcement agencies in the country and are currently networking with several international agencies as well.

GROUP SERVICES

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SPS ORGANIZATIONAL STRUCTURE

SHAREHOLDERS

Managing Director/CEO

REGIONAL MANAGER

Technical Manager

Operation Officer

Recruitment Officer

Account Assistant

Business Development Executive

Training Officer

Deployment Officer

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OUR SERVICES

We employ highly trained and professionally dedicated officers and private detectives to service this market in the following areas:

- **GUARDING & PATROL SERVICES**

Security is undoubtedly a top priority for every person and business. In order to address any security issues, we make sure we provide you with a fully-comprehensive approach.

- **CONSULTING SERVICES**

SPS Security Services employs specialized Business Consultants, who can assist companies in implementing specific requirements, specifications and procedures so that their operation is both functional and properly conducted.

- **CLEANING SERVICES**

Cleanliness is vital for the complete and fully-effective operation of a business. That is the reason SPS Security Services provides a full package of cleaning services for buildings and business premises.

- **MONITORING AND ALARM RECEIVING CENTER**

SPS Security Services Ltd offers its customers all-inclusive security services, which include a state-of-the-art and technologically advanced Monitoring and Alarm Receiving Center.

- **VIP TRANSPORT AND SECURITY ESCORT**

SPS Security Services Ltd employs well-trained professionals so as to be able to provide protection services to VIPs, businessmen and other executives (including their families), using luxury, armored vehicles for their every transport.

- **SEMINARS-TRAINING**

SPS Security Services Ltd provides seminars that offer our customers the chance to benefit from the relevant grants provided by the Human Resource Development Authority of Cyprus (HRDA).

- **THREAT EXAMINATION**

Analysis of potential exposure and advice on how to minimize exposure

- **CCTV AND ELECTRIC FENCING**

Reduce shrinkage and inventory loss

- **MANUFACTURING**

Detect, deter, and report incidents which violate company policy and the law

- **HIGH RISE COMMERCIAL PROPERTY**

Access control, public relations, and traffic control

- **SPECIAL EVENTS**

Which require a large number of officers for short periods of time

- **COMMUNICATIONS HOTLINE**

Multilingual data accumulation and reporting

- **INVESTIGATIONS**

Provides the following services for your convenience:

- Employs prior law enforcement, military, and / or seasoned officers, with special training
- Armed uniformed guards at the same hourly rate for your property
- Our upper management will oversee your property, at no additional cost to you, for one month or longer
- Monthly management staff meetings to discuss strategies, policies, and procedure changes and implement them swiftly to your security team
- 24-hour communications and a Special Operations Response Team for any threatening situation (disgruntled employees or non-employee threats made against you and / or your staff)
- Investigative work needed by you and up to 2 hours free court time after the investigation is complete
- Replacement of any guard after being notified of a problem or emergency within 30 minutes at the management's discretion
- Provide services for a **3-day trial** basis before you commit to a contract

Guard Recruiting Guidelines

SPS traditional recruiting procedures, which attract quality applicants from diverse fields, through colleges, employee referrals, seminars, newspaper advertising, brochures, and trade shows. Each employee or trainee must undergo criminal background check, fingerprinting, and SPS Security Services pre-employment screening before being hired with SPS and Investigations. Each employee must participate in an annual training which involves state laws, patrol techniques, and self-defense. SPS Services manager is personally in charge of verifying that each guard is neatly kitted. SPS Services special safety certifications courses before being authorized to carry work.

Requirements

- MUST be a Kenyan citizen
- Age 18-45 years
- A letter from previous employer if previously employed.

Specializing In:

- Apartment • Construction Sites • Hotels, • Hospitals • Petro stations • High-Risk assignment • Security Consulting
- hospitals
- Investigations
- CCTV and electric fencing
- VIP Protection
- Special Events(graduations, weddings, sports etc)
- Communications Hotline

TRAINING

SPS has implemented a three-fold training program that is hard to beat

1. Drills training manual developed by qualified security officers
2. A self-paced, customer care training program developed by marketing department
3. A peer / supervisor facilitated field training program for all new security officers

The subject areas covered are;

- Technical security measures
- Foot drills
- Terrorism and criminality observation techniques
- Company code of conduct
- VHF radio communication
- Search procedures
- Emergencies plan
- Power of arrest and level of force
- Report writing and record keeping



SPS UNIFORMS

- Military style hat
- Police style shirts
- Military style boots
- Plain clothes division for investigations and executive protection details
- Uniforms tailored for individual situations or client preference
- Torch and cells for night guards.
- One cap
- A pen and a notebook
- A lanyard and whistle



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PRICING INFORMATION

SPS Fees

All Options Include:

- Special Response Team, supervision and patrol
- 50% off all investigations needed for your property
- 3-Day Trial service pending contract agreement **Holiday Rates** Apply for the

Following Holidays:

New Year's Eve New Year's Day

Christmas Eve Christmas Day

Labor, Day Independence Day

Easter and gazette holidays

All Quoted Rates Include:

Operational Costs, VAT

Guards training and Investigations

Training Direct Supervision

Management Visits, Uniforms

Insurance Professional Reports

Patrol Vehicle Maintenance Administrative Oversight

Preparation of Court Documents for Testimony

REFERENCES

Partial Local Reference List within Eldoret

Shiv Contactors Site,

Moi University

Reale hospitals

Sergoit Gardens hotel

Kenya Industrial Estates KIE

Kipchoge Stadium

St Mary School Kapsabet

Strawberry hotel and events

Acacia School Elgon View

SDA churches

Kalenjin Hardware

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Genesis Supplies Ltd

Lykam company limited,

Government Ministries

(AIRADS)

Regions Group College

New 64 Hard ware

Poa Place

WHY? SPS SECURITY

- 1.) The majority of SPS staff consist of trained officers, former military and police officers. We have quietly training for all of our security patrol Officers presented by local police officers and martial arts Specialists. Training consists of many aspects of law Enforcement training including but not limited to chemical, martial arts, defense, terrorism, and handcuff training. This provides Properties and their residents a safe and secure feeling with us. **A. Security services and investigation.**
- 2.) We do not require a written contract but can, if necessary. We feel that if a property is not fully satisfied with our security Program, they should not be bound by a contract. We are Confident in our abilities to provide you and your residents with the best security possible.
- 3.) If you should want a one year or more full time contract with SPS Security Services, we will provide a fully mounted surveillance by our patrol cars provided to you free of charge. We feel that this is a Wonderful way for you to monitor not only the incidents that go on within your property, but also SPS Security Services response and reaction.
- 4.) If your property is not fully satisfied with our security within the **first 30 days** and decides to release SPS security services of the duty to secure your property, we will fully refund you the monthly patrol car fees. We feel that we will provide you and your residents with the best Security possible and if we fall short on our mission, we feel that we owe you something in return. To date we have never needed to enforce this policy.
- 5.) In the first two weeks of SPS Security Services securing your property and residents, we will only allow experienced, senior security officers to secure the property. This serves two major purposes:
 - It allows us to get a pulse on the community in a direct way through our senior security and management staff.
 - It saves you and your management team time and energy of familiarizing our security staff of your property.
- 6.) SPS provides property managers and their residents with a 7 day a week, 12 hours per Day, convenient dispatch number. From 6:00pm – 6:00am you and your residents can call the dispatch number and one of our senior security officers will react and respond in minutes. Avery important detail to this benefit is that SPS Security Services will respond to this call even if we are not patrolling your property for that evening. We want you and your residents

to feel safe and secure at all times, even when we are not on patrol duty. Another way that the Dispatch number has worked well for our clients is when a Resident may have information on illegal activity but may want to remain anonymous. In such cases, the resident could simply call the dispatch number and tell us of the activity, and we would handle the situation and follow the proper Protocol without ever revealing the identity of the caller.

7.) At SPS we strongly believe that if there was no one to govern people, that there would be total chaos and anarchy. For this reason, we have Implemented what we call special patrol checks .This is an individual or individuals who, often time are the Owners or senior security

8.) officers that will randomly go to SPS Security Services properties 2-3 times per Week and ensure that patrol officers are doing a proper and efficient patrol of your property. Security services believes that it hires and trains the best Security guards in the industry, but how could we boast of Such great security guards if we do not make an effort to Investigate such facts? We believe that the most important Client is the one that we already have so we feel that such a Program will assure both you and SPS security services that we truly do have the best.

9.) SPS is a local security Company. Our regional office is located at The **SPS HSE ELGONVIEW. Nyerere road, Highridge lane next to Palima restaurant** Our offices are located in the CBD.

Why Is This Important To You?

Although we are firm Believers of supporting the growth of one's community, we do not feel that alone should be the deciding factor in picking your security company. If you should pick an out of area Security Company, what should happen if they become sick or injured on the job? How quickly will they be replaced? Can their shift be covered on the day or evening of the event? Can Recruiters be called to back up the security in case of rioting or such challenging events? When the blackout occurred a Couple of years ago, all of our properties wanted double or Triple coverage with little or no notice. We respond in all cases in less than one hour and in most cases, in just minutes. We attribute that to a Couple of things. First, our security guards realize our Company believes in reacting and responding, our neighbors need us and we come running and second, we are a local Company. We highly recommend a local company.

10.) We as a company made a commitment to ourselves and our Clients that we will provide the best security we can and in doing so, it includes paying our staff more than a mediocre Wage. How does this benefit you? We think that if we properly Hire, train, and pay quality security it will be a reflection of our service. For years we've heard people mention that Doctors, police officers, firefighters, and teachers are underpaid and at times their performance may suffer because of that. We want our security officers to be more than bodies in Uniforms. You can feel confident that we hire and train only the best and it will show in our performance for your property and your residents.

11.) We have all heard that it is not the quantity, it's the quality. Part of SPS security services and investigations' commitment to you is to give the best effort to secure your property and your Residents as possible. We will never attempt to be the biggest, but will, at all cost, strive to be the best.

PRICING 2020

SECURITY SERVICES

SPS SECURITY				
CHARGES SECURITY SERVICES 2023				
COST DETAILS	PARTICULARS	VAT	DAY GUARD	NIGHT GUARD
State Minimum Wages	State Minimum Wages KAPSOWAR		8110	9700
	EXTRA 4 Hrs		0	0
	Sub TOTAL		8110	9700
	UNIFORM ALLOWANCE		0	0
	Wages payable (A)		8110	9700
Statutory Compliances	NHIF		500	500
	NSSF		400	400
	Gratuity		0	0
	Cost of Compliances (B)		900	900
	Sub Total (A + B)		19010	10600
	RELIEVING CHARGES(SUNDAYS/HOLIDAYS)		500	600
	Total (CTC)		9510	11200
	Sub Total		9510	11200
	MANAGEMENT FEES		3600	3800
	GRAND TOTAL PER MONTH PER STAFF		16,110	18,000
	Note :			

Above Rates are subject to the Minimum Wages Act Notification issued by the Ministry of labour for other areas category. DISCOUNT CAN BE GIVEN IF THE GUARDS ARE MORE THAN 3

• We sincerely hope that you will provide us with a chance of serving you

Yours faithfully

G.K Yegon
Consultant

HOTLINE



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